



# Infrastructure investment & fund operations

DEVELOPING INFRASTRUCTURE FOR THE FUTURE

# LIONPOINT

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# Developing infrastructure for the future

Recent global events have brought into sharp focus the need for infrastructure managers to strengthen their stress testing and scenario planning processes.

In the longer term however, infrastructure-led recoveries and shifting priorities towards sustainability, digitalization and low carbon are likely to have a profound impact on the sector.

Firms with disparate legacy software, or those reliant on manual data entry, collection and reporting are struggling to confront emerging challenges. The role of technology is key in enabling firms to manage increasing complexity in portfolio management, deliver transparent ESG reporting and make decisions based on real-time analysis.



# Lionpoint's services for infrastructure

Lionpoint is a consulting firm that helps private markets and financial services firms accelerate their growth. We are a specialist team of strategy, operations, and technology experts who address critical bottlenecks across the front, middle and back office, and help clients deliver a superior experience.

# Core services

## Target operating model design

Many of the challenges faced by clients are at a macro level. We assess the operating model of clients, reviewing their operations across the front, middle and back office.

The result is a target operating model that takes account of the people, processes and technology required to deliver on the company's strategy, and an 18 - 36 month plan of how to get from where they are today to where they need to be.

Our expertise in this area, includes setting firms up with the data management, workflow, controls, reporting and transparency for success.



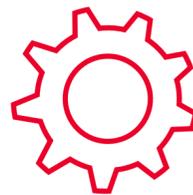
# Core services

## System selection & implementation

A growing number of viable technology solutions are available to the private markets industry.

As a partner that has a broader view and deeper experience of the technology solutions available, we are helping clients define their technology strategy and review the best solutions available, against the business' needs.

We advise leading infrastructure firms on their overall technology approach and guide their selection and implementation of best-in-class technology solutions by asset class and function, with the ability to integrate and share data as required.



We are top-tier partners with many of the industry's leading technology platforms.



Lionpoint's client base includes some of the largest global infrastructure funds and renewables investors. We have implemented solutions to integrate fund forecasting and planning, portfolio and KPI monitoring and ESG reporting solutions with impressive results.

# Solving challenges for infrastructure

In an increasingly competitive landscape, Lionpoint is helping infrastructure managers and companies address their operational and technology challenges.

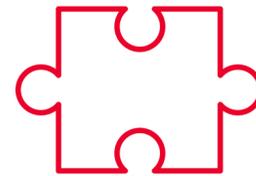
# Managing increasing complexity in portfolio monitoring



## The Challenge

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Companies that rely on a network of spreadsheets for their portfolio monitoring, stress-testing, metrics, and investor data, struggle to continue doing so as they enter new asset classes. Performing calculations using a multitude of inter-connected spreadsheets to consolidate and interpret disparate data becomes increasingly risk inherent, error prone and inefficient.



## The Solution

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At Lionpoint, we help clients address these challenges in a systematic manner, to reduce risk and reliance on manual processes, through:

- › Automating collection of operational and financial KPI data with flexible data integration options
- › Setting up a data hub to act as a single source of the truth
- › Powerful data visualization integrated with investor reporting.



## The Impact

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- › Significant reduction in manual intervention and faster reporting cycles, with outputs accessible across the organization (investor relations, asset and portfolio managers)
- › Centralized tracking and consistent analysis of portfolio data
- › Controlled automated flows to and from existing Excel financial models, automatically gathering sensitivity results.

Solving challenges for infrastructure

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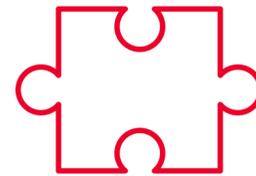
# ESG reporting



## The Challenge

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Environmental, social and governance (ESG) metrics and disclosures have long been a focus of infrastructure investors. Despite this, firms continue to struggle with increasingly complex data sets, multiple ESG frameworks with different reporting and materiality requirements, and increased scrutiny from external stakeholders and auditors.



## The Solution

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- › Implementation of a connected reporting platform for all ESG related data
- › Streamlined data collection, combining integrations to existing systems with flexible bespoke templates
- › Data connected directly from source systems to multiple downstream destinations e.g., sustainability reports, regulatory returns and survey returns.



## The Impact

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- › Efficiencies through automation of repetitive tasks e.g., data gathering, updating, and formatting
- › Consistent ESG data set being applied throughout the organization with real-time updates
- › Effective and confident communication with internal and external stakeholders.

Solving challenges for infrastructure

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## Driving efficiencies in infrastructure modeling

Detailed financial modeling is an integral part of the infrastructure investment process thanks to stable long-term cashflows.

However, data sets tend to be a fragmented and spreadsheet-based approach, posing significant challenges at the portfolio level due to an inherent lack of scalability. Core tasks such as portfolio valuation, re-forecasting and performance monitoring are slow and cumbersome, particularly when dealing with long term complex assets.

## Lionpoint is a gold-tier Anaplan partner

Combining the flexibility of a spreadsheet, the scalability of a database and rapid calculation speed in a single cloud-based solution, Anaplan's multi-dimensional platform has a wide range of use cases for infrastructure investors.

This enables investors to view scenario analyses in real-time at any level in the organization whether at the asset, portfolio, fund or corporate level. Its ease of use and flexibility allows the solutions to be tailored to each investor's requirements.

**Contact us to arrange an Anaplan demo.**

**Anaplan**  
Partner

Gold

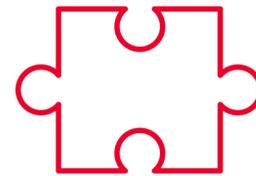
# Driving efficiencies in infrastructure modeling



## The Challenge

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- › A disparate portfolio of asset spreadsheet models was increasingly difficult to manage
- › Time consuming and inefficient processes to generate routine fund and client reporting
- › Significant manual data validation and manual processes.



## The Solution

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- › Data hub implemented to maintain a single version of the truth
- › The Anaplan reporting model replaced manual Excel-based asset performance reporting, providing standardized and consistently calculated key metrics and financial statements
- › Projected fund and asset activity fully integrated with the reported underlying asset and fund cashflows.



## The Benefits

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- › Automated process for calculating management fees and performance metrics
- › Significant time savings unlocked through automation of core calculations
- › A single debt reporting model replaced reporting from multiple spreadsheets
- › Significant time-savings and reduction in lower value work, such as reconciling and aggregating data from multiple models, fixing spreadsheets, and developing reporting workarounds.



# START THE CONVERSATION

Get in touch for a conversation to discuss your organization's circumstances.

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